



# 1<sup>st</sup> Batch

Certificate Course on  
**Overseas Outsourcing  
Services (UK)**

8<sup>th</sup> September, 2025 to 17<sup>th</sup> October, 2025  
Timing : 2:00 PM - 5:30 PM (IST)

Through Virtual Mode

30 Structured CPE Hours

20  
Days

100 Seats  
Only

60  
Hours

*First Cum first serve basis*

Only Member of ICAI are eligible for registration

75% attendance is mandatory for taking the assessment test

*Last Date of Registration*

31<sup>st</sup> August, 2025

**Fees: INR 15,000 + 18% Applicable GST (2700) = 17,700/-**

*Further details and Registration Link :*

<https://learning.icai.org/committee/cdiswto/oos-uk-batch1/>





**CA. Charanjot Singh Nanda**  
President, ICAI



**CA. Prasanna Kumar D**  
Vice - President, ICAI



**CA. Abhay Chhajer**  
Convener, DITSWTO, ICAI



**CA. (Dr.) Sanjeev Kumar Singhal**  
Deputy Convener, DITSWTO, ICAI

## *About the* **Directorate**

The Directorate for Development of International Trade, Services, and WTO (DITSWTO) of ICAI aims at promoting bilateral investments in order to align with PM Modi's vision and spotlighting accounting and finance as crucial export services to be vital amidst global service trade growth and India's expanding FTAs. This emphasis offers Chartered Accountants diverse opportunities, evident in ICAI's global footprint, showcasing their international reach. Beyond branding, the Directorate aids trade navigation, fosters expertise, connects professionals, and influences policy. Its role extends to providing a robust global networking platform, vital for India's aim to elevate Accountancy within WTO guidelines. Through collaboration and expertise, the Directorate advances CAs' interests, contributing significantly to India's global trade aspirations.

Under the aegis of the Directorate of ICAI to pave a long way in promoting accounting and finance services globally; we aim to significantly advance the promotion of accounting and finance services on a global scale.

## *About the* **Certificate Course**

A certificate course on overseas outsourcing services is designed to equip members with the knowledge and skills needed to navigate the complexities of outsourcing business functions to international service providers. The course aims to focus on key areas like Understanding the fundamentals of Accounting outsourcing, Differentiating between various outsourcing Softwares, Trends, challenges, and opportunities in the international outsourcing market, Effective communication strategies in a global context, Analyzing realworld case studies to understand successful and challenging overseas outsourcing initiatives and many more.

The future of the profession lies in its ability to change, evolve, and adapt to the changing environment, which is a central element of the various reforms. This Certificate Course envisages acquainting them with the evolving outsourcing services in the economy, equipping the members with the futuristic skills etc in Overseas Outsourcing landscape and practices in the changing environment to help protect the public interest. The target jurisdictions for this certificate course include the United Kingdom. We have already launched the course in the U.S. jurisdiction and will soon be introducing it to the Australian market as well.

# 1<sup>st</sup> Batch - Certificate Course on Overseas Outsourcing Services (UK)

S. No.	Day	Timing (Hrs)	Date	Day	Content
1	1 Day	3	08-Sep	Mon	<p><b>Introduction of accounting outsourcing from UK Market:</b> Preparation of an effective Accounting outsourcing contract, other documentation related to export entrepreneurship, benefits and problem associated to accounting outsourcing.</p> <p><b>Post-Brexit Changes in UK Financial Regulations:</b> Overview of key financial regulatory changes post-Brexit, Impact on financial reporting and audit requirements, Implications for outsourcing providers: Taxation, licensing, and professional qualifications</p>
2	3 Days	7.5	9-11 Sep	Tues-Thus	<p><b>Advanced Corporate and Financial Reporting-UK Gaap,</b> Financial Reporting Standards, strategy, governance, and sustainability .</p>
3	2 Days	6	12 Sep/15 Sep	Fri/Mon	<p><b>Technology Applications in Accounting Outsourcing and use of Softwares:</b> Includes softwares like Sage, Xero, Quickbooks online, Freeagent etc.</p>
4	2 Days	6	16-17 Sep	Tues-wed	<p><b>Payroll management:</b> Payroll processing, viewing and storage of payroll ledgers, reports, remission of taxes and other deductions.</p>
5	1 Day	3	18-Sep	Thus	<p><b>Using Analytics for Strategic Decision-Making:</b> Introduction to performance analytics in outsourcing, Using analytics to: Monitor client satisfaction, Forecast resource needs and project delays, Identify under performance early.</p> <p><b>Data compliance in the UK:</b> Understanding data retention, GDPR, and audit trail obligations.</p> <p><b>Risk Management in International Outsourcing:</b> Identifying, Assessing, and Mitigating Risks in UK Market Engagements.</p>
6	1 Day	3	19-Sep	Fri	<p><b>Effective Communication Techniques in Global Business:</b> Building Clarity and Impact in Professional Communication, Navigating Cultural Differences for Better Engagement, Communicating with Integrity in the UK Regulatory Environment</p> <p><b>Performance Management in Outsourcing Agreements</b> Understanding the role of Service Level Agreements (SLAs), Defining and tracking Key Performance Indicators (KPIs), Ensuring Quality of Service (QoS)</p>
7	2 Days	6	22-23 Sep	Mon-Tues	<p><b>Taxation:</b> Preparation and filling of corporate tax returns and all other kind of tax returns including SEZ compliances etc.</p>

S. No.	Day	Timing (Hrs)	Date	Day	Content
8	1 Day	3.5	24-Sep	Wed	<b>Working Capital, Capital Financing &amp; Asset Optimization:</b> Optimizing Financial Health for UK Operations, Financing Growth through Debt, Equity & Venture Capital, Managing and Optimizing Assets for Cross-Border Operations.
9	2 Days	6	25-26 Sep	Thus-Fri	<b>International Collaboration:</b> Acquisition services (including JV which including external financial reports), advising management on amalgamations, reconstructions, takeovers and expansion schemes alongwith brand identity.
10	1 Day	4	29-Sep	Mon	<b>Valuation services:</b> Valuation services, Value chain analysis, Forensic accounting, Internal Audit, Data security.
11	2 Days	6	30-1oct	Tues-Wed	<b>Strategic Business Management pertaining to UK Market:</b> which includes Defining the Strategic Objectives of Outsourcing, Identifying the Right Outsourcing Model with structure, Selecting the Right Outsourcing Partner etc.
12	2 Days	6	3 Oct/6 Oct	Fri/Mon	<b>Case Studies :</b> Case Study Training – Ethical Issues in Outsourcing, Practical Training on Governance Integration in Outsourcing.
			17-Oct	Fri	Assessment Test

Register at <https://apo.icai.org/>

Institutional Framework to connect Foreign Clients with Indian CA Firms

## Testimonials for US Course

The course gave indepth insight into the world of outsourcing practice alongwith dos and don'ts.

Overall experience was good. It is best suited for freshers or with couple of years experience.

It was really a nice experience. Came to know about the big opportunities in foreign market.

The course was useful, it tried to cover all the aspects.

The course was an eye opener for me. Hope I can benefit from the course.

The overall structure and topics were comprehensive and to the point which helps us to embark on the journey of starting Outsourcing practice.

This session exceeded my expectations. The knowledge shared was not only relevant but also delivered in a manner that kept us engaged throughout.

Faculties sessions are very insightful as not only do they give practical approach but shares real life examples.



**The Institute of Chartered Accountants of India (ICAI)**

(Set up by an Act of Parliament)

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